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August 31, 2017

## PIP ALERT

ATTN:

From: Re:

**Medical Providers/Billing Companies** 

Joseph A. Massood, Esq.

Out of Network Physicians' Benefits

The preservation of out of network benefits is very important to many medical providers. I am therefore attaching a message from Kelly Langschultz who is running for Senate in the  $38^{th}$  district.





Dear NJ physician,

I am running for State Senate in the 38th Legislative District (Paramus, Oradell, River Edge, New Milford, Bergenfield, Maywood, Hasbrouck Heights, Lodi, Saddle Brook, Rochelle Park, Fair Lawn, Glen Rock, Hawthorne), and want to be your voice in the Senate.

One of my platforms is the preservation of out-of-network benefits and access to care in New Jersey. I realize how important it is that as doctors, you are not mandated to be under the financial control of the insurance companies through laws passed by insurance lobby-influenced legislators in Trenton.

I started and have grown a successful medical billing company over the last 14 years, and as a result, I have borne witness to the reprehensible behaviors of the insurance companies in New Jersey. Both providers and billers alike have watched the carriers manipulate and limit out-of-network benefits, drastically reduce in-network payments, and get away with establishing narrow networks to control access to care. And to add insult to injury, the insurance lobby has supported a methodical campaign to wrongly depict all doctors as greedy "price gougers."

Right now, medical doctors, particularly those in small practices, are facing a critical threat in our state. Legislators who are controlled by the insurance lobby are trying to jam through legislation to price-fix doctor reimbursements to Medicare rates. You may already be familiar with these bills: S-1285 in the Senate and A-1952 in the Assembly.

If this becomes law, you, the doctors, will be forced to endure drastic reductions in your business, eroding autonomy, and lost joy in practicing medicine. This will undoubtedly translate into a severe degradation in the quality of care for patients throughout New Jersey.

To bring this even closer to home, the incumbent Assemblymen running on the opposition slate in the 38th Legislative District are both cosponsors of A-1952. They are quite literally the driving force behind this terrible legislation, and it should not be tolerated by doctors.

Whether or not you live or practice in my district, I hope you will consider contributing to my campaign. I want to be a voice for doctors and patients in the State Senate next year. You can donate by clicking on the donate button at www.kellylangschultz.com or by check.

Checks made payable to "Kelly Langschultz for Senate" and can be mailed to:

Kelly Langschultz for Senate Attn: Jeremy Baker 940 Main Street Hackensack, NJ 07601

Regards,

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